

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 CEQ-01 OES-03 SAJ-01 CU-02

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E.O. 11652: N/A

TAGS: BEXP UR

SUBJECT: SCST APPROVAL OF TECHNICAL SALES SEMINARS IN USSR

USDOC FOR BEWT/TPD AND BEWT/USSR

1. E.A. AYKAZYAN, CHIEF, AMERICAN DIVISION, STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY, HAS MADE CLEAR THAT ALL TECHNICAL SALES SEMINARS--PRIVATE OR GOVERNMENT-SPONSORED--SHOULD RECEIVE SCST'S BLESSING BEFORE SCHEDULING. DURING FRIENDLY MEETING WITH COMATT AND COMOFFS JANUARY 10, AYKAZYAN LAMENTED FACT THAT A U.S. FIRM (GCA INDUSTRIES) HAD ASSUMED THAT SCST APPROVAL WAS "SIMPLE FORMALITY". INSTEAD, HE EXPLAINED, SCST IS RESPONSIBLE FOR DETERMINING IF PROPOSED SUBJECT WILL INTEREST END-USER MINISTRIES AND WILL FIT INTO COMMITTEE'S OVERALL PLANNING. HE THEREFORE AGREED WITH COMATT'S SUGGESTION THAT WE ADVISE GCA TO POSTPONE SEMINAR (ORIGINALLY SCHEDULED JANUARY 20-25) UNTIL SCST CAN EXAMINE COMPANY'S PROPOSAL. (WE ARE DOING SO.)

2. AYKAZYAN'S REMARKS WERE MADE MORE IN SORROW THAN ANGER, BUT IT APPEARS GCA SPANKING WAS INTENDED

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AS OBJECT LESSON. HIS UNHAPPINESS DID DEFINITELY

NOT EXTEND TO OUR GAS/OIL JEEP-SEMINAR, FOR WHICH
HE PROMISED SCST'S FULL COOPERATION (SEE SEPTTEL). IT
SEEMS CLEAR, HOWEVER, THAT SCST APPROVAL MUST BE AN
INITIAL STEP IN ORGANIZAING FUTURE SEMINARS--PRIVATE
OR GOVERNMENT-SPONSORED. WE ARE CONTACTING COMMITTEE
RE WATER PURIFICATION SEMINAR AND PULP/PAPER JEEP-
SEMINAR BUT SUGGEST USDOC WARN PROSPECTIVE PRIVATE
SEMINAR ORGANIZERS ABOUT THIS REQUIREMENT. IT WILL
PROBABLY BE NECESSARY TO DECIDE ON CASE-BY-CASE BASIS
WHETHER FIRM OR USCOMOFF PRESENTS SEMINAR PROPOSAL
TO SCST.
STOESSEL

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